

## *Company Profile*

**About Ultimate Software:** Headquartered in Weston, Florida, Ultimate Software is a leading provider of Web-based payroll and workforce management solutions for organizations of all sizes. The Company markets award-winning UltiPro<sup>®</sup> Workforce Management as licensed software, a hosted service through Intersourcing<sup>®</sup>, and a co-branded offering to Business Service Providers (BSPs) under the “Powered by UltiPro” brand.

The Company employs 500 professionals who are united in their commitment to developing trend-setting solutions and delivering quality service. Ultimate Software services approximately 1,300 customers, representing approximately 7,000 companies and 2 million employees across the United States, including The Arizona Diamondbacks/Phoenix Suns, Benihana Restaurants, The Container Store, Elizabeth Arden, Omni Hotels, Ruth's Chris Steak House and Trammell Crow Residential.

**Award-Winning Solution:** **UltiPro Workforce Management** is an industry leader in HRMS/payroll – delivering more out-of-the-box functionality than any other provider. UltiPro's functionality includes human resources, payroll, benefits management, comprehensive reporting, a workforce portal with employee and manager self-service, Web-based benefits enrollment, Web employee work events and administration, built-in workflow, recruitment and staffing, training management, and more. Using UltiPro solutions, customers can empower their entire workforce – employees, managers and executives – and centralize collaborative information sharing through UltiPro's workforce portal. The end result is serious business value because UltiPro streamlines workforce management and payroll functions, improves efficiency and reduces overall operating costs.

**On-site Software or Hosted HR/Payroll Service:** Ultimate Software's solutions are available as on-site software or through the hosted service model, Intersourcing, for either a one-time license fee or a per-employee-per-month price. With UltiPro hosted through Intersourcing, organizations receive the best of both in-house and outsourced HRMS/payroll advantages, including complete access to critical employee data, a Web portal for managers and employees, business intelligence tools for executive decision-making and comprehensive HRMS/payroll functionality – all with no additional requirement for in-house IT support. Ultimate Software provides all the hardware and system software, hosts UltiPro at a world-class data center, and upgrades and maintains the system.

**Pricing and Availability:** Ultimate Software markets UltiPro through a direct sales team and through co-branding alliances. Pricing varies based upon functionality requirements, number of employees, specific customer requirements, and services provided.

**Professional Services:** Successful implementation in the shortest timeframe is Ultimate Software's goal for every customer. A major difference in Ultimate Software's approach is its emphasis upon expert, *fast* implementation by its highly trained staff. Ultimate Software's dedicated professionals meet customers face-to-face, determine their requirements, design and implement UltiPro to meet their unique needs, convert their data, train staff and provide ongoing support – all for a cost-effective price. While UltiPro delivers an exceptional amount of built-in functionality, full customization and implementation services are available from our professional services team.

**Customer Service:** Once customers have implemented UltiPro, Ultimate Software provides three-tier, SCP-certified product support, with support offered 24 hours a day, seven days a week – through a named service representative that is familiar with your business needs. Ultimate Software offers comprehensive “Passion for Perfection” customer service and support through a staff of highly trained, experienced and dedicated professionals. In addition to 24 x 7 support, the Company provides a variety of support services via its Support Web site, including a News Page, Frequently Asked Questions, a newswire service and the ability to make product enhancement requests. Ultimate Software also works with an UltiPro Client Advisory Board and assists UltiPro User Groups.

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