



## Workforce & Expense Management Solutions *Anytime, Anywhere*

### Time Is Money

In today's hypercompetitive business climate, time is indeed money. And considering that employees represent 35% to 70% of organizational costs, how people are deployed, how their time is managed and how much they spend on business expenses directly affects an organization's ability to achieve goals and maximize profits.

When you consider a manager's time spent analyzing critical information to make decisions on forecasting staffing requirements [how many, what skills, where, when...], getting a handle on the employee business expenses, keeping operations running smoothly and keeping customers satisfied, time is so much more – time well spent can increase sales opportunities and profit margins while improving customer service.



### CyberShift Can Save You Both Time *and* Money

CyberShift's industry-leading Workforce and Expense Management solutions enable a company to focus on workforce optimization and employee business travel and expense management while continuing to maximize service and productivity. *Simply put*, getting the right person with the right skills doing the right job at the lowest cost, controlling employee expenses and proactively managing your workforce.



CyberShift's solutions enable our clients to dramatically enhance their ability to proactively manage and control the two largest variable costs for most businesses: labor and employee business expenses. By providing our advanced Web-based products in either a Software-as-a-Service or traditional license fee model, our solutions can be delivered in a manner that best meets the business needs of our clients. The combination of this deployment flexibility, powerful product functionality and our dedicated staff of experts focused on successful results for our clients has led to the selection and adoption of our solutions by many of the most successful organizations in the world.

CyberShift's enterprise-class workforce management and expense management suites are engineered to address the needs of commercial businesses and public organizations with more than 1,000 employees that have complex requirements. CyberShift's customers have employee populations ranging from several hundred to 250,00 and our applications have been implemented successfully in a broad range of industries.

As an organization, we are dedicated to providing in-depth and high quality services to our clients, to consistently invest in leading-edge technologies to solve our clients' workforce and expense management challenges and to continuously improve our own operations and processes to be an outstanding long-term business partner.

*CyberShift's extensive expertise in the fields of Workforce Management and Expense Management allows us to offer advanced technology, multi-faceted functionality and flexible deployment options.*

### **CyberShift Workforce Management 3G™ Suite**

CyberShift's Workforce Management 3G rules-based platform delivers fully integrated workforce management solutions including employee scheduling and optimization, time and attendance, FMLA management, leave and absence management and workforce reporting and analytics. CyberShift's Workforce Management 3G solutions allow you to automate 100% of your pay, work, union and accrual rules to standardize and automate workforce management processes across all of your locations. Our Advanced Scheduling and Optimization solutions give you the ability to match qualified employees to the needs of each job at the best cost.

### **CyberShift Necho Expense™**

Necho Expense is a global leader in expense management, automating the processing and facilitating the management of employee business expenses, the second largest controllable expense after payroll. Necho Expense provides the most complete and configurable full-service solution for expense management and automation. Going beyond just travel and entertainment, this solution can process all employee business expenses including fleet, cell phone, p-card and more. Necho Expense customers achieve greater control over costs, improved compliance & increased visibility into operations through data capture and reporting.

### **CyberShift On Demand™**

CyberShift's Workforce Management 3G™ and Necho Expense™ product suites are uniquely capable of supporting our clients through either an in-house license fee model or a Software-as-a-Service (SaaS) model: CyberShift On Demand™. CyberShift On Demand provides you with a predictable quality of service and a flexible, high quality deployment option. By using CyberShift On Demand you can reduce pressures on internal IT staff and allow IT to focus on their core competencies.

### **Technology**

CyberShift's industry-leading workforce and expense management solutions offer the latest technology and provide you with product and service options that fit your environment. Our real-time, Web-based platform provides your organization with reliable, up-to-date information available anytime and from anywhere. Our data entry and related screen designs are guided by extensive usability studies performed by third party organizations and validated by end user experiences. The results provide a competitive advantage for CyberShift and user friendly and intuitive screens that typically require **ZERO TRAINING** for end users.

### **Solutions for a Mobile Workforce**

Business travelers, especially salespeople, consultants, technicians, managers and field employees are by their nature a mobile workforce, spending more time outside of the office than in. The challenge that every organization faces is how to bring their enterprise applications to their mobile workers – wherever they are – whenever they need access.



With CyberShift's workforce and expense management solutions, mobile employees have secure access to enterprise-class applications in real-time to help them perform productively and effectively, while adhering to corporate policies and standards. Necho Expense users have the option of accessing the application to create expense reports via a Web browser, offline, or via the BlackBerry®. Workforce Management 3G users can manage their time via a Web browser, the BlackBerry, Interactive Voice Response (IVR), Point of Sale (POS) systems, or time clocks. CyberShift's multiple modes of access provide true anytime, anywhere access.



**Time is precious.** Learn how you can take control of your top two costs, labor and employee business expenses. **Contact CyberShift today!** For more information: **1.877.CSHIFT1 (877.274.4381)** or visit [www.cybershift.com](http://www.cybershift.com)



CyberShift, Inc.  
600 Parsippany Road  
Parsippany, New Jersey 07054